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Lohud exclusive: More mansions for sale at Greystone on Hudson



Bill Cary, wcary@lohud.com9:17 a.m. EDT October 5, 2015

Hotshot Manhattan team will now handle marketing and sales



(Photo: Paul Warchol Photography)

Fresh on the heels of the stunningly successful sale of its first mansion this summer — <u>for \$9 million</u>, <u>after nine days on the market</u> — the developers of the super-luxe gated community known as Greystone on Hudson have announced plans to sell two more multimillion-dollar homes.

Andy Todd and Barry Prevor, the developers of the 100-acre site that straddles Tarrytown and Greenburgh, have also announced the hiring of a hotshot real estate team from Manhattan to take over the marketing and sales of the remaining homes.

Fredrik Eklund and John Gomes of the Eklund Gomes Team of Douglas Elliman have been picked as the exclusive sales and marketing agent for the community.

Eklund is best known right now as one of the stars of Bravo's "Million Dollar Listing New York." In Manhattan, he has sold <u>apartments</u> to many celebrities, including Cameron Diaz, John Legend and Daniel Craig.

"It's a big deal because Eklund and Gomes have never done anything in Westchester," Todd said.

Eklund and Gomes will work in tandem with Ellen Schwartz and Scott Elwell of the Fieldstone Group, Douglas Elliman agents with expertise in Westchester and Connecticut.

Comprised of 21 two- to five-acre estates, each Greystone home is fully customizable with pricing ranging from \$5 million to \$25 million.



In the late 19th and early 20th centuries, a 40-plus room Italianate mansion known as Greystone Castle occupied this site. After a fire, it was torn down in the 1970s. (Photo: Submitted)

The two new homes that are now coming up for sale — with just a vacant plot of land to show potential buyers — will be priced at \$6 million and \$13 million.

The first mansion that was built, and sold so quickly, is at 8 Carriage Trail. Its \$9 million price tag makes it the highest priced <u>residential</u> sale in Westchester so far this year.

With 36 <u>rooms</u> and 17,000 square feet of indoor living space, the seven-bedroom Carriage Trail house has deluxe amenities that include an indoor basketball court, 11 bathrooms, geothermal heating and cooling, and an 800-square-foot 'hers' closet in the master suite. <u>The list</u> price was \$9,998,888.



A night shot of the new house at 8 Carriage Trail in the new Greystone on Hudson development in Tarrytown. (Photo: Submitted)

"Shovels are in the ground" for the next home to be built, at 6 Carriage Trail, Todd said, with a completion date set for next spring. "It's a giant stone mansion with every amenity that you can imagine," including an indoor sports complex, ballroom, wine cellar and home theater. "It's like a modern-day castle."

This estate will be listed for \$13 million, Todd said.

<u>Greystone on Hudson</u> sits on the east side of Route 9/South Broadway directly across from Lyndhurst, the 67-acre former estate of Jay Gould. It was known as Millionaire's Row during the Gilded Age, home to Astors, Lehmans, Morgans, Vanderbilts and Rockefellers.

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A rendering of the rear of what is now known as Estate P at Greystone on Hudson. (Photo: Paul Warchol Photography)

Eight of the new Greystone lots are in Tarrytown and 12 are in Greenburgh. All are in the Irvington school district. Some of the hilltop parcels will have expansive views of the Hudson River and the Tappan Zee Bridge, while others are woodsy lots with views of The Castle in Tarrytown.

The developers are trying to preserve the atmosphere left from the Gilded Age days of the castle and make the new look old again. As much as possible, they saved the on-site rock outcroppings of Manhattan schist (just like the ones you'll see in Central Park) and stately old-growth forest trees. And they were able to dig up, restore and reuse the old winding road that led up the hillside to the castle from Route 9.

The perimeter of the 100-acre property is lined with 17,000 linear feet of 8-foot-tall black estate fencing, Todd said.

The developers bought the parcel in 2012 and have been under <u>construction</u> for most of the last two years.

For more information visit **Greystone-On-Hudson.com**.

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